

#abcPROUD METRO WASHINGTON



THANKS FOR MAKING 2017 A GREAT YEAR!

#abcPROUD METRO WASHINGTON



ABC Associated Builders and Contractors, Inc. Metro Washington Chapter



PROTECTING YOUR MERIT SHOP

\$100 THOUSAND

RAISED FOR GOVERNOR HOGAN'S RE-ELECTION CAMPAIGN

79%
LEGISLATIVE SUCCESS RATE IN MARYLAND

SUCCESSFULLY DEFEATED THE DC BILL REMOVING THE DEPARTMENT OF GENERAL SERVICES' (DGS) PROCUREMENT AUTHORITY, KEEPING CONSTRUCTION OVERSIGHT WITHIN DGS

\$30,000
RAISED TO SUPPORT STATE AND LOCAL PRO-MERIT SHOP CANDIDATES

DEVELOPING YOUR BUSINESS

138

NETWORKING OPPORTUNITIES IN 2017

13 COMMITTEES

TO CONTRIBUTE YOUR EXPERTISE AND NETWORK WITH OTHER INDUSTRY LEADERS.

- CRAFT TRAINING
- GOLF OUTING
- LEGISLATIVE—DISTRICT OF COLUMBIA
- LEGISLATIVE—MONTGOMERY COUNTY
- LEGISLATIVE—PRINCE GEORGE'S COUNTY
- MANAGEMENT EDUCATION
- MARKETING
- MEMBERSHIP
- PROGRAMS
- SAFETY
- STUDENT CHAPTER
- WOMEN BUILDING WASHINGTON
- YOUNG PROFESSIONALS (ABC.XYZ)

3 COFFEE & CONVERSATIONS

AN INFORMAL GATHERING AT MEMBER GC OFFICES WITH OUR BOARD OF DIRECTORS AND COMMITTEE CHAIRS

HOT TICKETS IN 2017



- PROJECT MANAGERS' & SUPERINTENDENTS' ACADEMY
- PLAN READING
- CONSTRUCTION QUALITY MANAGEMENT (4)
- EXCELLENCE IN CONSTRUCTION AWARDS
- HOLIDAY RECEPTION
- WOMEN BUILDING WASHINGTON EVENTS (2)
- ABC.XYZ YOUNG PROFESSIONAL SITE TOUR
- ABC.XYZ RISING STAR AWARDS
- GOLF TOURNAMENT

DEVELOPING YOUR WORKFORCE

\$26,500

AWARDED IN SCHOLARSHIPS

16
GRADUATES
LEADERSHIP DEVELOPMENT PROGRAM



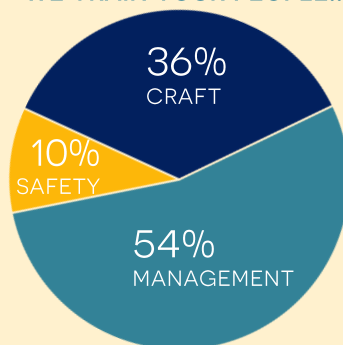
INTERNSHIP TEMPLATE



3RD
PROJECT JUMPSTART CLASS GRADUATED

300
COMPANIES REFERRED FOR COMMERCIAL CONSTRUCTION PROJECTS

WE TRAIN YOUR PEOPLE...



61.9%

THE CONVERSION RATE FROM INTERN TO STAFF MEMBER. OUR EXCLUSIVE **INTERNSHIP TEMPLATE** PROVIDES EVERYTHING YOU NEED FOR A SUCCESSFUL INTERN PROGRAM

YOUR COMMITMENT TO EXCELLENCE

\$1.28 BILLION

IN EXCELLENCE IN CONSTRUCTION AWARD-WINNING PROJECTS IN METRO WASHINGTON

55
COMPANIES HONORED AT THE ANNUAL SAFETY AWARDS

ACROSS THE NATION

21,000

MEMBERS STRONG ACROSS 70 ABC CHAPTERS

\$33 MILLION

SAVED BY ABC MEMBERS NATIONALLY WITH OUR EXCLUSIVE DISCOUNT PARTNERSHIPS